

PUBLIC KNOWLEDGE, LLC

Exhibit 2 - Hourly Labor Rates

	Base Period: Year 1 and 2		Optional Period: Year 3		Optional Period: Year 4		Optional Period: Year 5	
Labor Categories	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site
Program Director	\$ 200.00	\$ 205.00	\$ 204.00	\$ 209.00	\$ 208.00	\$ 213.00	\$ 212.00	\$ 217.00
Program Manager	\$ 180.00	\$ 185.50	\$ 183.00	\$ 188.00	\$ 186.00	\$ 191.00	\$ 189.00	\$ 194.00
Subject Matter Expert III	\$ 200.00	\$ 205.00	\$ 204.00	\$ 209.00	\$ 208.00	\$ 213.00	\$ 212.00	\$ 217.00
Subject Matter Expert II	\$ 180.00	\$ 190.00	\$ 183.00	\$ 193.00	\$ 186.00	\$ 196.00	\$ 189.00	\$ 194.00
Subject Matter Expert I	\$ 165.00	\$ 175.00	\$ 168.00	\$ 178.00	\$ 171.00	\$ 181.00	\$ 174.00	\$ 184.00
Acquisition Support Specialist III	\$ 180.00	\$ 190.00	\$ 183.00	\$ 193.00	\$ 186.00	\$ 196.00	\$ 189.00	\$ 199.00
Acquisition Support Specialist II	\$ 165.00	\$ 175.00	\$ 168.00	\$ 178.00	\$ 171.00	\$ 181.00	\$ 174.00	\$ 184.00
Acquisition Support Specialist I	\$ 150.00	\$ 160.00	\$ 153.00	\$ 163.00	\$ 156.00	\$ 166.00	\$ 159.00	\$ 169.00
Analyst II	\$ 165.00	\$ 175.00	\$ 168.00	\$ 178.00	\$ 171.00	\$ 181.00	\$ 174.00	\$ 184.00
Analyst I	\$ 150.00	\$ 160.00	\$ 153.00	\$ 163.00	\$ 156.00	\$ 166.00	\$ 159.00	\$ 169.00

Note:	At minimum, Contractor shall honor prices noted for each labor category, on-site or off-site, in each period.
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Definitions:	
Off-site	Offeror's Place of Work
On-site	Government (any state or political subdivision) Place of Work

WA State Department of Enterprise Services Vendor Management Fee: 1.25%